February 14, 2018

Budhathoki, Suhan

Minnesota State University

Mankato, MN, 56001

Nicholas Wilson

Federated Mutual Insurance Company

PO Box 328

121 E Park Square

Owatonna, MN 55060-0328

Hello Mr. Wilson

First of all, we would like to thank you for your presentation about Federated Insurance. We really appreciate you giving your time to give us valuable information about your company at Minnesota State University, Mankato. It was great and will really help us to develop your new CRM.

Let us introduce ourselves formally. We are Group-1, a group of 5 I.T professionals specializing in design and development of CRMs according to the client’s specifications and needs. We have been assigned the responsibility of development of new CRM for Federated Insurance. We have “Salem Wafi” as our project manager. Salem is a Junior year student pursuing Bachelors in Computer Information Technology and minoring in Mathematics at Minnesota State University. He is currently working as intern at Viracon Inc. performing analytics on Big Data, Designing databases and using business intelligence tools.

Please feel free to keep in touch with us about any of your business related requirements or queries. We understand the requirement of a company like yours and appreciate that sometimes things just need to be done in a efficient and accurately. Therefore, we try to make it very simple for you to work with us in this project.

We look forward to work together and possibly to have a better business relationship through this new venture.

Budhathoki, Suhan

Salem Wafi, Suhan Budhathoki, Shankar Shrestha, Ahmed Hussein, Yogendra Adhikari

Minnesota State University